



Meglab Signed As Key CONSPEC Affiliate Partner

PRESS RELEASE

For Immediate Release (May 28, 2014) – CONSPEC Controls Limited is pleased to announce an agreement with Meglab to act as CONSPEC’s exclusive agent in the province of Quebec for all industries. In addition, Meglab will be able to assist mining customers – in Canada and internationally – by providing state-of-the art CONSPEC gas detection instruments, monitoring and control systems.

In signing the agreement, David McCullough, Sr. Vice President, CONSPEC Controls Limited, said, “We know that Meglab is an outstanding engineering service partner offering customers leading equipment solutions, skilled installation, expert training and reliable customer support – just what we look for in an affiliate partner.” Mr. McCullough added, “And it’s the professionals at Meglab who have chosen to offer CONSPEC ventilation systems to customers in underground mines and processing plants, which is proof that we offer robust, cost-effective solutions.”

“The Meglab team is pleased to have agreed to promote the CONSPEC products,” said Louis Valade, President of Meglab. “We feel a similarity exists between both teams, especially with respect to developing new products and being flexible by offering more than one solution for each issue. Having better air quality and ventilation management reduces risk and offers better air quality for a safe environment to all workers.”

Mr. Valade pointed out that increasing customer benefits were important in reaching their agreement, “Integrating the CONSPEC instruments to our solutions will simplify installations and reduce costs to our customers. Having gas and airflow sensors pre-rigged to our fan starters and substations will provide end users the quality of air they need in areas where work is performed. Combined to our Varis communication network, transporting the data to surface, power and heat costs will be reduced considerably.”

This mutual focus on providing customers with the best service, innovation, risk mitigation and health and safety in industrial and mining environments are the foundation of these two Canadian firms. However, their shared backgrounds extend to process control systems, ventilation management for hard rock and industrial metal mines, and post blast monitoring and gas monitoring for electrical power substations.

“At CONSPEC we are very enthusiastic with our mutually beneficial relationship with Meglab,” said John Williams, VP Sales, CONSPEC Controls. “Meglab shares that strong, unyielding commitment to the industry, the customer, and every mine’s most important asset – the miners. It’s a perfect pairing.” Mr. Williams added, “Throughout our 45 year history, we’ve built our reputation on providing our customers with cost-effective product design that addresses specific and dynamic environmental monitoring challenges. That has formed the foundation of our product and service offerings, enabling us to provide solutions for gas detection, process control, vehicle and personnel tracking and underground communications ideally suited to the needs and customizable to the unique conditions of any underground mining operation.”



About CONSPEC Controls Limited

CONSPEC Controls is internationally recognized as a leader in the design, development, manufacturing and support of gas detection instruments, monitoring and control systems for the mining industry. Combining state-of-the art manufacturing with cutting-edge research, CONSPEC's specialized instrumentation and equipment solves the gas issues of hard rock mines, coal mines, industry mineral mines and tunneling applications below and above ground.

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